



IOWA LAND SERVICE

Farm Sales & Farm Management

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It's that time! My 35 years of managing and selling farmland has been both stimulating and rewarding, but it's time to think about retirement when I turn 66 in 2013. I will join the Hertz Farm Management Company, Nevada, Iowa starting January 1, 2011. They currently have local offices in New Market, Oakland and Omaha to name a few.

The founder of Hertz Farm Management, Carl Hertz, and the founder of Iowa Land Service, V. Stuart Perry, were friends in the 1940's when they started their respective companies. Many of my professional farm manager friends work for Hertz, including Loyd Brown, now President of Hertz. After watching their company provide top quality farm management service over the years, I have decided to join their team. By merging the two companies I have the opportunity to provide long term, quality management service to my current clients and gradually reduce my work load over the next 3 years. Health permitting, I can continue to work with them after 2013.

Our office location and staff will remain the same, but effective January 1st, our name will change to Hertz Farm Management. My working with Hertz will allow us to continue to provide the same level of service that you have known and trusted.

A client I had for 35 years, retired USAF Col. Lowell Fisher, owns a farm in Greene County and hired Hertz company a year ago. He had this to say about Hertz Farm Management: "They are very attentive to my every request. They keep me well informed on what's happening on my farm and I am totally pleased with their service."

We look forward to having you stop by the office or call to learn more about Hertz Farm Management and how we can serve you.

